

РОССИЯ GRI 2010

МОСКВА 21 сентября • MOSCOW 21 SEPTEMBER



ПРОГРАММА НА РУССКОМ И АНГЛИЙСКОМ ЯЗЫКАХ



RUSSIAN & ENGLISH PROGRAM

RUSSIA GRI

ВСЁ О НЕДВИЖИМОСТИ

THE BIG PICTURE

WESTERN MARKETS IN TURMOIL –

OPPORTUNITY OR THREAT FOR RUSSIAN INVESTORS?

UKRAINE – LOW PROFILE, HIGH STAKES?

REGIONS OF RUSSIA – IS BUSINESS IMPROVING?

INVESTMENT & DEVELOPMENT PROGRAM

RE INVESTMENTS IN RUSSIA – WHERE IS THE CAPITAL COMING FROM?

DEALS IN 2010 – WHAT PREVENTS THEM GOING LIVE?

COMMERCIAL REAL ESTATE INVESTMENTS –

WHAT ARE THE STRATEGIES AND WHO IS THE INVESTOR?

FINANCING PROGRAM

FUTURE REAL ESTATE IPOs and SPOs – LESSONS FROM THE PAST?

DEBT AND EQUITY FINANCING – WHAT'S THE NEW BALANCE?

PRIVATE EQUITY DEALS – FROZEN DREAMS?

SECTOR PROGRAM

HOTEL INVESTMENTS – TIME TO SEIZE THE OPPORTUNITIES?

RETAIL IN RUSSIA – PERPETUM MOBILE?

VALUE APPRECIATION OF INSTITUTIONAL GRADE OFFICES –

POST-CRISIS SCENARIOS

...and more

БОЛЬШАЯ КАРТИНА

СМЯТЕНИЕ НА ЗАПАДНЫХ РЫНКАХ –

ВОЗМОЖНОСТИ ИЛИ УГРОЗА ДЛЯ РОССИЙСКИХ ИНВЕСТОРОВ?

УКРАИНА – НИЗКИЙ ПРОФИЛЬ, БОЛЬШИЕ СТАВКИ?

РЕГИОНЫ РОССИИ – ЖИЗНЬ НАЛАЖИВАЕТСЯ?

ПРОГРАММА ДЛЯ ИНВЕСТОРОВ И ДЕВЕЛОПЕРОВ

ИНВЕСТИЦИИ В НЕДВИЖИМОСТЬ В РОССИИ – ИСТОЧНИКИ КАПИТАЛА

СДЕЛКИ В 2010 ГОДУ – ЧТО ПРЕПЯТСТВУЕТ ИХ СОВЕРШЕНИЮ?

ИНВЕСТИЦИИ В КОММЕРЧЕСКУЮ НЕДВИЖИМОСТЬ –

КАКОВЫ СТРАТЕГИИ И КТО ИНВЕСТИРУЕТ?

ФИНАНСОВАЯ ПРОГРАММА

БУДУЩИЕ IPO и SPO – УРОКИ ИЗ ПРОШЛОГО?

ПРИВЛЕЧЕНИЕ ДОЛГОВОГО И АКЦИОНЕРНОГО КАПИТАЛА – ГДЕ НОВЫЙ БАЛАНС?

ПРЯМЫЕ ИНВЕСТИЦИИ – КОГДА ОТТАЮТ МЕЧТЫ?

ПРОГРАММА ПО СЕКТОРАМ

ГОСТИНИЧНЫЕ ИНВЕСТИЦИИ – ВРЕМЯ СОБИРАТЬ КАМНИ?

РОЗНИЦА В РОССИИ – ВЕЧНЫЙ ДВИГАТЕЛЬ?

ПОВЫШЕНИЕ СТОИМОСТИ ОФИСНОЙ НЕДВИЖИМОСТИ ДЛЯ

ИНСТИТУЦИОНАЛЬНЫХ ИНВЕСТОРОВ – ПОСТ-КРИЗИСНЫЕ СЦЕНАРИИ

и другие...



EVGENY ALESHIN
STORM PROPERTIES



TAKUYA AOYAMA
HYATT INTERNATIONAL



OLGA ARKHANGELSKAYA
ERNST & YOUNG (CIS) B.V.



ANTON BILTON
RAVEN RUSSIA



PAVEL CHEREPANOV
BPT ASSET MANAGEMENT



JAMES CORRIGAN
VTB CAPITAL



JEPE DE BOER
RENAISSANCE CAPITAL



SERGEY DEMIN
SNEGIRI



TOMAS DUKALA
MORGAN STANLEY

Добро пожаловать



Natalia Shadrichева



Henri Alster

On 21 September 2010, international investors and developers will be congregating with fellow real estate industry leaders from Russia and other CIS countries to explore the opportunities of doing business together.

Like all GRI meetings, the Russia GRI will have no speakers and no panelists, just informal discussions in small groups, where everyone participates equally. Rather than just joining and listening, you and everyone are invited to actively take part in each and any of them.

GRI meetings do not aim to gather the greatest number of participants, only the most senior.

If finding new business partners or connecting with peers on topics of mutual interest is useful to you, we would be delighted to welcome you.

See you in Moscow.

Henri Alster

President, American European Investment Bankers, Inc.
Chairman, GRI - Global Real Estate Institute.

21 Сентября 2010г. инвесторы и девелоперы со всего мира соберутся в Москве, чтобы встретиться со своими коллегами из России и стран СНГ - ведущими игроками рынка недвижимости, для обсуждения возможностей развития бизнеса.

На встрече GRI Россия-СНГ не будет докладов и презентаций, а будут дискуссии в небольших группах, где каждый участвует на равных условиях. Мы приглашаем Вас принять активное участие в работе каждой из дискуссионных групп.

Как и остальные саммиты GRI, Россия GRI не стремится собрать как можно больше делегатов, мы стремимся привлечь только самых влиятельных и значимых на рынке недвижимости.

Если возможность поиска бизнес-партнеров и налаживания связей вам интересна, мы будем рады увидеть вас на саммите Россия GRI.

До встречи в Москве!

Natalia Shadrichева

Director, GRI Russia | British | USA
GRI - Global Real Estate Institute



ERKAN ERKEK
CAPITAL PARTNERS



DMITRY ERMOLOV
PROMSVYAZNEVDVIZHIMOST



ARTEM EYRAMDZHANTS
PIK GROUP



ROUSTEM GAREYEV
HEITMAN



MICHAEL GOLOMB
RGI



VLADIMIR ILCHIV
HILTON WORLDWIDE



GEORGI IVANOV
EURASIA GLOBAL



ALEXANDER KHALDEI
AFI DEVELOPMENT



ANATOLY KONDRATENKO
STARWOOD HOTELS

cafe GRI

Для тех, кто не хочет
упустить возможность
встреч с лидерами рынка
недвижимости

СВИССОТЕЛЬ КРАСНЫЕ ХОЛМЫ

SWISSOTEL KRASNYE HOLMY

TIMETABLE

Monday, 20 September

- **19.30-22.00** **Private Board Dinner**
(By invitation only - reserved for
GRI Members, Sponsors and Russia
GRI Discussion (co-)Chairs.)

Tuesday, 21 September

- **08.00** Check-in
- **09.00-10.00** Keynote
- **10.00-16.30** Discussions
- **13.00-14.00** Lunch
- **16.30-17.30** Closing Drinks

Dress Code: Business casual





FROM RECOVERY TO GROWTH -
POST-CRISIS PROSPECTS FOR RUSSIA'S
ECONOMY AND THE PROPERTY SECTOR

ОТ ПОСТКРИЗИСНОГО ВОССТАНОВЛЕНИЯ К РОСТУ –
ПЕРСПЕКТИВЫ РОССИЙСКОЙ
ЭКОНОМИКИ И СЕКТОРА НЕДВИЖИМОСТИ

SERGEI VOLOBOEV
chief economist, russia
CREDIT SUISSE russia

ПРОГРАММА

Понедельник, 20 Сентября

■ **19.30-22.00** Гала ужин
(для членов клуба GRI, спонсоров,
председателей дискуссий)

Вторник, 21 Сентября

■ **08.00** Регистрация
■ **09.00-10.00** Доклад
■ **10.00-16.30** Дискуссии
■ **13.00-14.00** Ланч
■ **16.30-17.30** Коктейль

Стиль одежды: неформальный деловой



ALEXANDER SAMONOV
ACCENT REAL ESTATE INVESTMENT



BORIS SHEMAKIN
KUZNETSKI MOST DEVELOPMENT



PETR SHURA
HIGHRISE



RICHARD SOBEL
ALFA CAPITAL PARTNERS



ROMAN TAPTYGIN
AAREAL BANK AG



EDWARD TIKTINSKY
RBI HOLDING



VADIM ULCHENKO
EUROHYPO AG



STEFAN ZEISELMAIER
ECE RUSSLAND



VLADIMIR ZUBRILIN
FORUM PROPERTIES

Роль
модератора
дискуссий –
вовлечь в
разговор
каждого из
присутствующих...

CREDIT CRUNCH IN RUSSIA which “credit crunch”?

КРЕДИТНЫЙ КРИЗИС В РОССИИ КАКОЙ “КРЕДИТНЫЙ КРИЗИС”?

KONSTANTIN ANASHKIN
russia

WILL ANDRICH
president
ASTOR CAPITAL GROUP russia

MIKHAIL PECHERSKIY
president
ADG GROUP russia

ALEX PONOMARENKO
director
DEUTSCHE BANK russia

LILA VAD
ceo
**C.V. STARR INVESTMENT
ADVISORS** russia



Konstantin Anashkin



Will Andrich



Mikhail Pecherskiy



Alex Ponomarenko



Lila Vad

WESTERN MARKETS IN TURMOIL opportunity or threat for russian investors?

СМЯТЕНИЕ НА ЗАПАДНЫХ РЫНКАХ ВОЗМОЖНОСТИ ИЛИ УГРОЗА ДЛЯ РОССИЙСКИХ ИНВЕСТОРОВ?

TIM MILLARD
managing partner, russia & cis
CUSHMAN & WAKEFIELD russia

PAVEL CHEREPANOV
director general
BPT ASSET MANAGEMENT russia

ROMAN ROZENTAL
cfo
MIRLAND DEVELOPMENT russia



Tim Millard



Pavel Cherepanov



Roman Rozental

RUSSIAN BANKS IN REAL ESTATE now playing the first violin?

БАНКИ РОССИИ В НЕДВИЖИМОСТИ КТО ИГРАЕТ ПЕРВУЮ СКРИПКУ?

OLGA ARKHANGELSKAYA
partner, real estate, hospitality
and construction
ERNST & YOUNG (CIS) B.V.
russia

VITALY MOZHAROWSKI
partner
GOLTSBLAT BLP russia

JAMES CORRIGAN
executive director, head of re
global banking
VTB CAPITAL russia



Olga Arkhangelskaya



James Corrigan



Vitaly Mozharowski

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without notice.

Ongoing updates at:
www.mygri.com/russia

The
mission
of the
Discussion
Chairs is to
make
everybody
talk...

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to change without notice.*

REAL ESTATE INVESTMENTS IN RUSSIA

*where is the capital
coming from?*

ИНВЕСТИЦИИ В НЕДВИЖИМОСТЬ В РОССИИ ИСТОЧНИКИ КАПИТАЛА

MARJORIE BRABET-FRIEL
partner
APEX CAPITAL PARTNERS uk

TIMOTHY FENWICK
managing director
QUANTUM POTES russia

ROUSTEM GAREYEV
senior vice president
HEITMAN russia

DAVID HAMNER
ceo
DATA SPACE PARTNERS russia

VLADIMIR IVANOV
managing partner
SPECTRUM GROUP russia

EKATERINA KONSTANTINOVA
ceo, head of real estate group
**RENAISSANCE WEALTH
MANAGEMENT** russia

VADIM KORSAKOV
ceo
RWM CAPITAL russia

ALEXEI LITVINTSEV
vice president
CREDIT SUISSE russia

BRAD PIELSTICKER
general director
**MIKHAILOVSKY
DEVELOPMENT GROUP** russia

VADIM ULCHENKO
head of representative office,
russia
EUROHYPO russia

STEVEN WAYNE
general director
JENSEN GROUP russia



Marjorie Brabet-Friel



Timothy Fenwick



Roustem Gareyev



David Hamner



Vladimir Ivanov



Ekaterina Konstantinova



Vadim Korsakov



Alexei Litvintsev



Brad Pielsticker



Vadim Ulchenko



Steven Wayne

DEALS IN 2010 what prevents them going live?

СДЕЛКИ В 2010 ГОДУ ЧТО ПРЕПЯТСТВУЕТ ИХ СОВЕРШЕНИЮ?

MAXIM GASIEV
managing director
COLLIERS INTERNATIONAL russia

VICTOR NEKRASOV
general director
**NATIONAL RESERVE
CORPORATION** russia

NATALIA PIROGOVA
russia

BORIS SHEMIKIN
president
**KUZNETSKI MOST
DEVELOPMENT** russia



Maxim Gasiev



Victor Nekrasov



Natalia Pirogova



Boris Shemiakin

... дать
возможность
каждому
выразить
мнение,
высказать
идеи и завести
друзей

FUTURE REAL ESTATE IPOS AND SPOS *lessons from the past?*

БУДУЩИЕ IPO И СПО УРОКИ ИЗ ПРОШЛОГО?

SAYDAM SALAHEDDIN
managing director
CREDIT SUISSE russia

SERGEY DEMIN
general director
SNEGIRI russia

MICHEL PASCALIS
ceo
MLP russia

VIKTOR SZALKAY
iro
PIK GROUP russia

EDUARD TIKTINSKY
president
RBI HOLDING russia

VLADIMIR ZUBRILIN
chairman of the board
FORUM PROPERTIES russia



Saydam Salaheddin



Sergey Demin



Michel Pascalis



Viktor Szalkay



Eduard Tiktinsky



Vladimir Zubrilin

DISTRESSED ASSETS *they are there, but where are they?*

ПРОБЛЕМНЫЕ АКТИВЫ О НИХ МНОГО ГОВОРЯТ, НО ГДЕ ОНИ?

EVGENY ALESHIN
ceo
STORM PROPERTIES russia

JASON LUCAS
senior vice president
AMSTAR GLOBAL usa

HOLGER MUELLER
managing director
UFG REAL ESTATE russia

MIKHAIL OURINSON
managing director
"ALUR" INVESTMENTS &
DEVELOPMENT russia

PAUL RIVLIN
joint chief executive
**PALATIUM INVESTMENT
MANAGEMENT** uk

IGOR TURKIN
managing partner
**INVESTMENT MANAGEMENT
GROUP** russia



Evgeny Aleshin



Jason Lucas



Holger Mueller



Mikhail Ourinson



Paul Rivlin



Igor Turkun

DEBT AND EQUITY FINANCING *what's the new balance?*

ПРИВЛЕЧЕНИЕ ДОЛГОВОГО И АКЦИОНЕРНОГО КАПИТАЛА ГДЕ НОВЫЙ БАЛАНС?

CHRISTIAN BOERNER
cfo
**MIDLAND RESOURCES
HOLDING** austria

JEPPE DE BOER
managing director
RENAISSANCE CAPITAL russia

TOMAS DUKALA
vice president
MORGAN STANLEY russia

ANDREI NIKITIN
vp, equity research - eemea
real estate
CREDIT SUISSE russia

PETR SHURA
ceo
HIGHRISER russia

ROMAN TAPTYGIN
managing director
AAREAL BANK russia

KNUT WISZNIEWSKI
director transaction
management
ECE PROJEKTMANAGEMENT
germany



Christian Boerner



Jeppe De Boer



Tomas Dukala



Andrei Nikitin



Petr Shura



Roman Taptigin



Knut Wiszniewski

... getting
everybody
to share,
connect
and make
friends

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PRIVATE EQUITY DEALS frozen dreams?

ПРЯМЫЕ ИНВЕСТИЦИИ КОГДА ОТТАЮТ МЕЧТЫ?

VOJKAN BRANKOVIC
managing partner
APEX CAPITAL PARTNERS uk

OLEG JELEZKO
managing partner
DA VINCI CAPITAL
MANAGEMENT russia

MAKSIM KUNIN
managing partner
INVESTMENT MANAGEMENT
GROUP russia

VICTOR MAKSHANTSEV
md, global head of
infrastructure and real estate
investment funds
VTB CAPITAL russia

ALEXANDER SAMONOV
managing partner
ACCENT REIM russia

RICHARD SOBEL
ceo
ALFA CAPITAL PARTNERS russia



Vojkan Brankovic



Oleg Jelezko



Maksim Kunin



Victor Makshantsev



Alexander Samonov



Richard Sobel

COMMERCIAL REAL ESTATE INVESTMENTS what are the strategies and who is the investor?

ИНВЕСТИЦИИ В КОММЕРЧЕСКУЮ НЕДВИЖИМОСТЬ КАКОВЫ СТРАТЕГИИ И КТО ИНВЕТОР?

MIKHAIL GETS
managing director
PRAEDIUM ONCOR
INTERNATIONAL russia

JACK BENNETT
managing director
MARBLETON PROPERTY FUND
russia

DMITRY ERMOLOV
ceo
PROMSVYAZNEDVIZHIMOST
russia

SERGEI GUTNIK
senior banker
EBRD russia

MAXIM SKULIMOVSKY
general director
AKRON GROUP russia

VERA WAGNER
vice president
HEITMAN uk



Mikhail Gets



Dmitry Ermolov



Sergei Gutnik



Maxim Skulimovsky



Vera Wagner

DEVELOPMENT IN RUSSIA sell high, buy low?

ДЕВЕЛОПМЕНТ В РОССИИ ПРОДАВАЙ ДОРОГО, ПОКУПАЙ ДЕШЕВО?

DALE BENDER
head of capital markets
COALCO russia

MILES JONES
partner
GRIFFIN PARTNERS russia

ALEXANDER KHALDEI
general director
AFI DEVELOPMENT russia

MARIANNA ROMANOWSKA
deputy director
TRIGRANIT DEVELOPMENT
RUSSIA russia

CHRIS VAN RIET
managing director
GIFFELS MANAGEMENT RUSSIA
russia



Dale Bender



Miles Jones



Alexander Khaldei



Marianna Romanowska



Chris Van Riet

... как будто
общение
происходит
в вашей
гостинной, в
кругу друзей.

RETAIL IN RUSSIA *perpetum mobile?*

РОЗНИЦА В РОССИИ ВЕЧНЫЙ ДВИГАТЕЛЬ?

FRANC HODNIK
managing director
**METRO GROUP ASSET
MANAGEMENT** russia

HARTMUT LAUTERBACH
head of real estate &
development
MEDIA-SATURN RUSSIA russia

ANDREW MEDOW
property development director
RPGF russia

GREGORY PECHERSKIY
vice president
ADG GROUP russia

NATALIE SHMURIN
marketing and sales director
AFI DEVELOPMENT russia

STEFAN ZEISELMAIER
managing director
ECE RUSSLAND russia



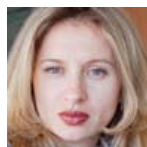
Franc Hodnik



Hartmut Lauterbach



Gregory Pecherskiy



Natalie Shmurin



Stefan Zeiselmaier

HOTEL INVESTMENTS *time to seize the opportunities?*

ГОСТИНИЧНЫЕ ИНВЕСТИЦИИ ВРЕМЯ СОБИРАТЬ КАМНИ?

DMITRY TETIOUCHEV
partner, tax & legal, hospitality
leader
ERNST & YOUNG (CIS) B.V.
russia

TAKUYA AOYAMA
vice president acquisitions &
development
HYATT INTERNATIONAL
switzerland

ARILD HOVLAND
senior vice president business
development
THE REZIDOR HOTEL GROUP
russia

VLADIMIR ILICHEV
development director, russia
& cis
HILTON WORLDWIDE russia

ANATOLY KONDRATENKO
director acquisitions &
development, cis
STARWOOD HOTELS russia

BASIL RAJENDRAM
chief hotel consultant
RUSRESORTS russia

CEAWLIN THYNN
managing director
**LION TRUST DEVELOPMENT
MANAGEMENT** russia

ANDREY YAKUNIN
partner
**VENTURE INVESTMENTS &
YIELD MANAGEMENT LLP** uk



Dmitry Tetiochev



Takuya Aoyama



Arild Hovland



Vladimir Ilchev



Anatoly Kondratenko



Basil Rajendram



Ceawlin Thynn



Andrey Yakunin

VALUE APPRECIATION OF INSTITUTIONAL GRADE OFFICES *post-crisis scenarios*

ПОВЫШЕНИЕ СТОИМОСТИ ОФИСНОЙ НЕДВИЖИМОСТИ ДЛЯ ИНСТИТУЦИОНАЛЬНЫХ ИНВЕСТИТОРОВ ПОСТ-КРИЗИСНЫЕ СЦЕНАРИИ

DARRELL STANAFORD
managing director
CB RICHARD ELLIS russia

ANDREY BARINSKY
president
FORUM PROPERTIES russia

ERKAN ERKEK
ceo
CAPITAL PARTNERS russia

WILLIAM MCFARREN
managing director
COALCO russia

AARON SMITH
development manager
HINES russia



Darrell Stanaford



Andrey Barinsky



Erkan Erkek



William McFarren



Aaron Smith

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... as if an
after-dinner
conversation
in one's own
living room.

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RESIDENTIAL
*goldmine
for the tough?*

**ЖИЛАЯ
НЕДВИЖИМОСТЬ**
**ЗОЛОТОЙ ПРИИСК
ДЛЯ СИЛЬНЫХ?**

NOEL DIVINEY
managing partner
11 INVEST switzerland

ARTEM EYRAMDZHANTS
first vice president
PIK GROUP russia

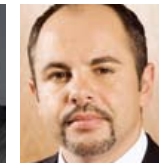
MICHAEL GOLOMB
coo/first vp
RGI russia



Noel Diviney



Artem Eyramdzhants



Michael Golomb

INDUSTRIAL/LOGISTICS
*is the market
already saturated?*

**ИНДУСТРИАЛЬНАЯ
НЕДВИЖИМОСТЬ/
ЛОГИСТИКА**
**ПЕРЕНАСЫЩЕН
ЛИ РЫНОК?**

CHRISTIAN NICKELS-TESKE
head of treasury europe and
debt capital markets
PROLOGIS MANAGEMENT
netherlands

ANTON BILTON
executive deputy chairman
RAVEN RUSSIA uk

GEORGII IVANOV
chief investment officer
EURASIA GLOBAL russia

RUSTEM MIRGALIMOV
chairman
**AVANGARD ASSET
MANAGEMENT** russia

SERGEY VERESCHAGIN
commercial director
EURASIA LOGISTIC russia

ALEXEY VORONIN
deputy ceo
AON RUS russia



Christian Nickels-Teske



Anton Bilton



Georgii Ivanov



Rustem Mirgalimov



Sergey Vereschagin

REGIONS OF RUSSIA
*is business
improving?*

РЕГИОНЫ РОССИИ
ЖИЗНЬ
НАЛАЖИВАЕТСЯ?

PHILIPPE BONE
director of development
ACCOR RUSSIA, CIS russia

IGOR DYADCHENKO
development director - russia
& cis
HILTON HOTELS russia

INGO SKULASON
ceo
KLEROS russia



Igor Dyadchenko



Ingo Skulason

UKRAINE
*low profile,
high stakes?*

УКРАИНА
НИЗКИЙ ПРОФИЛЬ,
БОЛЬШИЕ СТАВКИ?

ELENA ARKHIPOVA
investment director
ESTA HOLDING russia

BERTRAND COSTE
director
CLERVILLE INVESTMENT uk

ALEXANDER SHKARUPA
managing partner
ALACOR ukraine



Elena Arkhipova



Bertrand Coste



Alexander Shkarupa

REAL ESTATE INVESTORS AND DEVELOPERS IN CENTRAL | EASTERN | SOUTH EASTERN EUROPE

New Europe GRI2010

PRAGUE
23 NOVEMBER

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Rusresorts is a development company founded in 2008 to develop and operate a chain of 3* hotels in Moscow region, 10 000 rooms in total. The largest project of Rusresorts is “Golden Ring” in Pereslavl, a tourist complex 130 km from Moscow, construction of which started in April 2010. It is situated in the historic area of Golden Ring route, which attracts annually more than 6 million tourists. The financial partner of the project is VEB (“Vnesheconombank”), one of the biggest state banks of Russia. The total amount of investment in “Golden Ring” resort is \$300 millions.

Basil Rajendram
Chief Hotel Consultant
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basil@rusresorts.ru

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Alexey Voronin
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www.gblplaw.com

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Partner
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Olga Arkhangelskaya
Partner, Head of the Real Estate Group in the CIS
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RGI is a property development and management company, focusing on high-end and economy class residential as well as exceptional leisure and retail properties within Moscow and the surrounding areas. Shares in RGI are listed on the London Stock Exchange.

Michael Golomb
COO, 1st VP
Tel +7 (495) 933-61-80
Mgolomb@rgi-international.com

РОССИЯ GRI

Свиссотель Красные Холмы,
Космодамианская наб., 52, стр 6.
Москва, Россия



Для (со-)председателей дискуссий
и членов клуба GRI:
пожалуйста, предоставьте
следующую
информацию к 20 июля 2010
(maria.gawel@globalrealstate.org)

1. Краткое описание деятельности компании –
16 слов максимум
 - Инвесторы/ девелоперы: (тип, местонахождение, масштабы операций, проект(ы) на данный момент...)
Пример: "офисы, гостиницы, оптовые продажи. Германия, Россия. US\$100-500 миллионов..."
 - Девелоперы: специализация (тип, местонахождение, объемы работ/ проектов, текущий проект...)
 - Другое: опишите кратко направление деятельности вашей компании
2. Ваша цветная фотография
(ОЧЕНЬ высокого качества, формата.jpg)
3. Лого вашей компании (формат .eps)
4. Ваша краткая биография + профиль подразделения
 - 100 слов максимум на одном языке; на русском и английском языках (50 слов на каждом)
 - Направление работы вас/ вашего отдела в компании

ГОСТИНИЦА

Проживание не включено в стоимость участия. Пожалуйста, бронируйте гостиничный номер со специальной скидкой напрямую с гостиницей. Чтобы забронировать номер, заполните форму-заявку и вышлите ее напрямую в Свиссотель. Скачать форму-заявку можно на нашем сайте.
www.mygri.com/GRI2010HotelReservation.pdf

Свиссотель Красные Холмы
Тел: +7 495 787 9800
Факс: +7 495 787 9898
reservations.moscow@swissotel.com
sayora.ruzieva@swissotel.com

ВИЗА

Если при обращении за визой вам нужно письмо, подтверждающее ваше участие в конференции, пожалуйста, пришлите свой запрос на maria.gawel@globalrealstate.org

ЯЗЫК ДИСКУССИЙ

Дискуссии проходят одновременно, параллельно друг другу в разных комнатах. Синхронный перевод будет обеспечен для большинства, но не для каждой из дискуссий.

БЕЙДЖ

Пожалуйста, убедитесь, что именной бейдж всегда с вами во время вашего присутствия на конференции.

УСЛОВИЯ УЧАСТИЯ

Регистрационный взнос должен быть уплачен полностью до начала конференции. К сожалению, вы не будете допущены к участию без уплаты регистрационного взноса.

Если вы не получили от нас подтверждения о вашей регистрации в течение 14 рабочих дней, пожалуйста, проинформируйте нас об этом.

Замена делегата или отмена участия должны быть произведены в письменной форме. В случае отмены участия до 3 августа, вам будут возвращены 90% оплаченного взноса. К сожалению, при отмене участия после 3 августа, регистрационный взнос вам возвращен не будет.

ОПЛАТА (1)

Оплата обычно производится кредит/ дебит картой. Дополнительный взнос в размере 75 евро требуется, если оплата производится другим методом. Регистрационный взнос должен быть уплачен полностью до начала саммита. При оплате в день конференции (наличными или кредитной картой), начисляется дополнительный взнос в размере 125 евро. При оплате чеком: получатель "GRI". Вышлите чек и регистрационную форму курьерской доставкой на адрес нашей компании: GRI, 11 th Floor, 1379 High Rd, London N20 9LP, UK.

СКИДКИ (2)

При регистрации 3-х или более делегатов, вы получите скидку. Делегатам не обязательно в этом случае быть из одной компании.

ДИСКУССИИ (3)

Дискуссии проходят одновременно, параллельно друг другу в разных комнатах, 60 минут каждая. Одновременно может проходить 3-4 дискуссий.

КОНТАКТЫ

www.globalrealstate.org
info@globalrealstate.org

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natalia.shadrichева@globalrealstate.org
Тел: +44 20 8492 2628

Мария Гавель
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Тел: +44 20 8492 2637

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REGISTRATION NOTES

Group rate - 3 or more, save €100 each

RUSSIA
GRI

Swissotel Krasnye Holmy
Kosmodamianskaya emb., 52, Bldg.6
Moscow, Russia

VENUE

Please book directly with the venue.
Lodging costs are not included in conference fees.

An allocation of bedrooms is being held for GRI attendees at a negotiated rate (subject to availability and not available through travel agents).
To book your accommodation - download the hotel reservation form from GRI website, complete and email or fax directly to the Swissotel.
www.mygri.com/GRI2010RHotelReservation.pdf

Swissotel Krasnye Holmy

Tel: +7 495 787 9800
Fax: +7 495 787 9898
reservations.moscow@swissotel.com
sayora.ruzieva@swissotel.com

VISA

Please note a visa is required to enter Russia for the event. A formal letter of confirmation from GRI to assist with visa application is available upon request. Swissotel or any other hotel of your stay in Moscow will issue you an invitation to assist with your visa application upon your request.

LANGUAGES

Group discussions run concurrently, several going on at the same time in separate rooms, in Russian as well as in English. Bilingual translation is provided for most, but not for all discussions.

BADGES

Delegates must wear badges at all the times.
Admittance will regrettably not be possible otherwise.

TERMS AND CONDITIONS

Payment is required by return. Delegate fee must be paid in full prior to the event or admission is regrettably not possible.

Confirmation will be sent upon receipt of payment. If you have not received the confirmation within 14 days of registration, please contact us to confirm your booking.

Cancellation and transfer to colleagues must be in writing. Transfer to colleagues is possible at all the time. 90% refund will apply if cancellation notice is received by 3rd August. We regret no refunds are possible for cancellations received thereafter.

PAYMENT (1)

Payments generally by credit card. Fee for payment methods other than credit card is 75 euro. Onsite payments (credit card or cash) incur additional 125 euro charge. All fees must be settled prior to Russia GRI meeting to ensure admittance. Check payment: Pay "GRI". Mail check and registration form registered and express delivery to:

GRI, 11th Floor, 1379 High Rd, London N20 9LP, UK.

GROUP RATE (2)

Group rate is per person. Applies to group of 3 or more participants. Need not be from the same company. Please note that registration fee reductions are not cumulative.

GROUP DISCUSSIONS (3)

Group discussions run concurrently for 60 minutes each, in successive series of 3 or 4 at a time.

INQUIRIES AND FURTHER INFORMATION

www.globalrealstate.org
info@globalrealstate.org

Natalia Shadrichева

natalia.shadrichева@globalrealstate.org
Tel: +44 20 8492 2628

Maria Gawel

maria.gawel@globalrealstate.org
Tel: +44 20 8492 2637



[FOR DISCUSSION (CO-)CHAIRS AND MEMBERS ONLY]

Please email before July 20 to:
maria.gawel@globalrealstate.org
PLEASE PROVIDE:

1. COMPANY SPECIALTY - maximum 16 words:

- Investors/lenders: criteria (type • where • amount range • existing vs development...)

Example:

"office, hotels, bulk sales • Germany, CEE, China • US\$100-500 million • existing or development • major metros only"

- Developers: product specialty (type • where • size range • existing v development...)
- Other: describe specialty bullet point style

2. COLOR PORTRAIT PHOTO: HIGH RESOLUTION.JPG

3. LOGO: COLOR • B/W • INVERSE (.EPS FORMAT)

4. PERSONAL BIOGRAPHY + DIVISION'S PROFILE

- 100 words maximum total, in 1 or 2 languages [adjust pro-rata if other language takes less space (e.g. Russian - 2 to 1) or more].
- Division's profile: division's specific activity (more relevant & useful than company's overall)

FAX TO: +44.20 8445 6633 or email to: registrations@globalrealestate.org

☐ INVESTOR	☐ LAWYER
☐ PENSION (Investor)	☐ A&E (Architect/Engineer)
☐ PROPERTY COMPANY (Developer)	☐ TITLE (COMPANY)
☐ INFRASTRUCTURE COMPANY	☐ GOVERNMENT (Officials)
☐ LENDER	☐ ECONOMIC DEVELOPMENT
☐ HOTEL (Company)	☐ ACADEMIC (Think Tank)
☐ INVESTMENT BANK	☐ MEDIA
☐ CORPORATE (User)	☐ TRADE (Group/Exhibit/ Conference Organiser)
☐ AGENT (Surveyor)	☐ OTHER _____
☐ ADVISOR (Accountant/Tax)	

PAYMENT DETAILS

A receipt will be returned.

PLEASE TICK

☐ VISA

☐ MASTERCARD

☐ AMEX

☐ CHECK (+£ 75)⁽¹⁾

CARD NUMBER

NAME ON CARD

EXPIRY

*CSC/CVV (MANDATORY)

SIGNATURE

CREDIT CARD BILLING ADDRESS, if different from above (important, please provide)

STREET ADDRESS

CITY

STATE/COUNTY/PROVINCE

POSTCODE

*THE CSC IS THE FINAL THREE DIGIT NUMBER PRINTED ON THE REVERSE OF YOUR CARD ALONG THE SIGNATURE STRIP.
FOR AMERICAN EXPRESS CARDS, PLEASE PROVIDE THE FOUR DIGIT CVV LOCATED ABOVE THE CARD NUMBER.

GRI Annual Individual Membership (optional) ЧЛЕНСТВО В КЛУБЕ GRI	
Regular Обычное	€ 1,800
Discussion co-Chair** (co-) председатель дискуссии**	€ 600

** Available for confirmed & fee-paying Discussion co-Chairs after settling event fees and before the event has taken place.
 ** Для подтвержденных (co-)председателей дискуссий после оплаты регистрационного взноса, до начала конференции

THE GRI A GLOBAL CLUB

The GRI is a global club of senior real estate investors, developers and lenders that runs its activities through a collection of annual meetings focussed on different regions of the world.

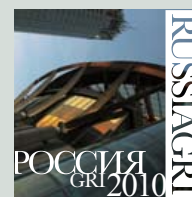
At GRI meetings there are no speakers or panellists, just informal discussions in small groups, where everyone participates equally.

If building close relationships with the driving elite of the real estate industry at the most senior levels can be useful, we welcome you to join us.

www.globalrealestate.org
info@globalrealestate.org
 Tel: +44 20 8492 2634
 Fax: +44 20 8445 6633



GRI EUROPE SUMMIT 2010
Paris, 13-14 September



RUSSIA GRI 2010
Moscow, 21 September



INDIA GRI 2010
Mumbai, 6 October



MENA GRI 2010
Sharm El Sheikh, 4 November



BRAZIL GRI 2010
Sao Paulo, 10 November



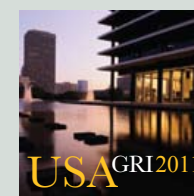
NEW EUROPE GRI 2010
Prague, 23 November



TURKEY GRI 2011
Istanbul, 18 January



**GRI EUROPE CHAIRMEN'S
RETREAT 2011**
St Moritz, 20-23 January



USA GRI 2011
New York, 24 February



ASIA GRI 2011
Singapore, 2 March



DEUTSCHE GRI 2011
Frankfurt, 3-4 May



CHINA GRI 2011
Beijing, 2 June



BRITISH GRI 2011
London, June

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